



# Autism Plus

<https://autismplus.co.uk/>



## Challenge

Autism Plus attracts referrals from local governments and Clinical Commissioning Group. Following the pandemic, referrals were paused due to an increased risk to staff and service users. With this reduced income, and already very slim margins, the organisation had to pivot their business model and deliver costs savings through efficiencies.






## Revenue model

They employ over 450 people across the north of England in care support services, employment support and social enterprises. They attract referrals from local governments and Clinical Commission Groups on a case-by-case, identifying what their needs are, and working hard to provide them with a substantive response, whether that be to the individuals concerned in their service, or extending the service and support out to the wider family base, including parents and guardians.

## Impact

Autism Plus received a loan and grant from The Resilience & Recovery Loan Fund. It provided an essential safety net for them following the uncertainty of Covid-19. The total £500,000 paid for a new IT system which enabled them to adapt their services in a cost-efficient manner.

## Key Statistics

-  **Duration:** 3 years
-  **Cost of capital:** 6.5%
-  **Turnover:** £12,500,000
-  **Investment:** £500,000 (£360,000 loan + £140,000 grant)
-  **Product type:** Blended capital

