## **Brains Matter**

Brains Matter is a charitable social enterprise based in West Kent supporting adults who have been affected by brain injury, either as a result of an accident or illness such as a stroke, brain tumour or hemorrhage.

CHALLENGE

Brains Matter is the only specialist organisation of its type to provide dedicated neuro-rehabilitation support to adults with head injuries in the West Kent region. Therefore, it has a consistent demand for its services and a waiting list of prospective clients.

SOLUTION

Over the pandemic period, the organisation lost its revenue from the day centre and in-person drop-ins. To avoid disruption of service to its clients, it quickly pivoted to an online activity model.

**REVENUE** 

18% of income comes from restricted sources (grants), and the remaining 82% of income is from the direct payments for services to clients and patients.

**IMPACT** 

Brains Matter has been able to Increase available places at the Tunbridge Wells activity centre due to the promotional and networking activities it is now able to do.



**6 years**Duration



**6.5%**Cost of Capital



**£203.6K**Turnover



£150K Amount invested



Blended
Product
type

