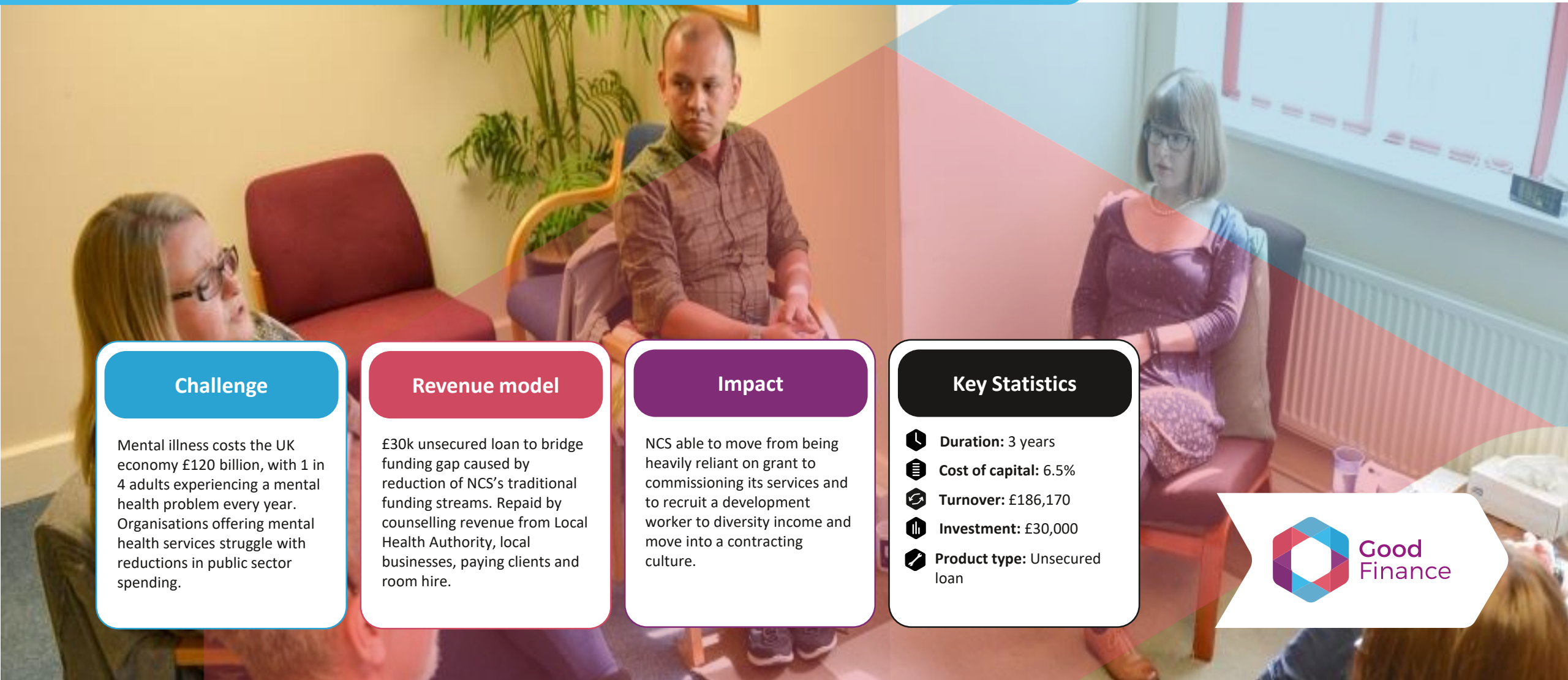




# Nottingham Counselling Service

[www.nottinghamcounsellingcentre.org.uk](http://www.nottinghamcounsellingcentre.org.uk)



## Challenge

Mental illness costs the UK economy £120 billion, with 1 in 4 adults experiencing a mental health problem every year. Organisations offering mental health services struggle with reductions in public sector spending.






## Revenue model

£30k unsecured loan to bridge funding gap caused by reduction of NCS's traditional funding streams. Repaid by counselling revenue from Local Health Authority, local businesses, paying clients and room hire.

## Impact

NCS able to move from being heavily reliant on grant to commissioning its services and to recruit a development worker to diversity income and move into a contracting culture.

## Key Statistics

-  **Duration:** 3 years
-  **Cost of capital:** 6.5%
-  **Turnover:** £186,170
-  **Investment:** £30,000
-  **Product type:** Unsecured loan

