

| Freeview 88 Sky 170 Virgin Media 269 Freesat 164



Individual Investors

Challenge

Communications charity Media Trust founded and ran The Community Channel for 16 years as a wholly-owned subsidiary. In 2016, it was time for the channel to fly the nest and become independent by converting into a Community Benefit Society and launching a community shares issue secure and grow its future.

Revenue model

Over 300 individuals and businesses invested through community shares and donations. The investment helped cover the costs of building a new team, develop new digital platforms and grow the audiences, income and impact across TV, digital and social platforms. Income comes from advertising and commercial licensing deals.

Impact

Rebranding in 2018, Together is the first people-owned TV channel for social impact dedicated to turn viewing into doing. 4 million viewers a month, 15-20 unique viewers annually, plus 2 million per month engaging via social media. 17% of viewers surveyed say they are are motivated to do more in their community thanks to the channel.

Key Statistics

Duration: N/A

- **Cost of capital:** N/A
- Ø Turnover: £822,783
- Investment: £128K through Social Investment Tax Relief, £390K total
- Product type: Community Shares & Social Investment Tax Relief

