



# Trust Links

<http://www.trustlinks.org/>



**Challenge**

We started off with two small projects and expanded from a small charity with a fragile income and prospects to more turn over and income. We 'fell' into social investment. We partnered with Disability Essex but they went into administration as they had lost their core grant funding and were unable to secure additional funding.






**Revenue model**

We get our funding from a variety of sources: contracts, grants, traded services, personal budgets, and increasingly fundraising. We run projects for schools and work with a pupil referral unit. 'Growing Together' is our key flagship project and we charge a personal budget for those who attend that.

**Impact**

NBCG is a very longstanding organisation which needed to grow to be sustainable. Prior to investment the club had 328 members, with 360 on the waiting list. The club's development will allow it to more than double it's impact.

**Key Statistics**

-  **Duration:** 25 years
-  **Cost of capital:** 5.75%
-  **Turnover:** £880,720
-  **Investment:** £150,000
-  **Product type:** Secured loan

